

# LAKE ARROWHEAD COMMUNITY SERVICES DISTRICT

## MEMORANDUM

**DATE:** SEPTEMBER 22, 2020

**TO:** BOARD OF DIRECTORS  
Lake Arrowhead Community Services District

**FROM:** MATT BROOKS, Operations Manager  
  
CATHERINE CERRI, General Manager

**SUBJECT:** CONSIDER APPROVING THE PURCHASE OF TWO (2)  
NEW FLEET VEHICLES

### A. RECOMMENDATION

That the Board of Directors approves the purchase of one (1) 2020 Ram 5500 Regular Cab & Chassis 4x4 pickup from Moss Bros Ram & one (1) 2020 Chevrolet Colorado Extended Cab 4x4 pickup from Rotolo Chevrolet.

### B. REASON FOR RECOMMENDATION

Unit 66 is a 2008 Ford F-150 which is 12 years old with 100,819 miles and has exceeded its useful life, the 2021 Chevrolet Colorado pickup will replace this unit and be used in the Water Conservation Department.

Unit 59 is a 2002 Ford F-450 which is 18 years old with 62,225 miles and has exceeded its useful life. The new 2020 Ram 5500 Cab & Chassis will replace Unit 59 and will meet the requirements of engine upgrades per CARB Diesel Truck regulations on this unit. Because of the District's recent history with Ford diesel repairs, District staff is recommending the purchase of the 2020 Ram 5500 Cab & Chassis over the lower bid Ford F-550 Cab & Chassis. Included in the attached spreadsheet are costs associated with diesel repairs that the District has had to pay over the past three years. The total for these repairs exceeds \$10,000, and the difference between the two bids is less than \$300.

### C. BACKGROUND INFORMATION

At the March 24, 2020 regularly scheduled Board of Directors meeting, District staff brought forward an Action Item for consideration to purchase three (3) new fleet vehicles. At the

time, the COVID-19 pandemic was starting to spread through Southern California, and it was unknown the type of impact it would have on the District's financials. At that meeting, the Board of Directors chose to "table" the item based upon the uncertainties the District was facing and District staff moved these purchases to FY 20-21, knowing that there would still be a need to replace those vehicles. After much internal discussion and evaluation of the District's finances, District staff feels comfortable to bring this Action Item to the Board of Directors to consider the approval of two (2) of the budgeted fleet purchases. Currently, the District has budgeted to replace four (4) fleet vehicles, and still has a need to replace all four of them. District staff is planning to bring the others to the Board for consideration in the near future, however, District staff felt that these two vehicles need to be replaced now based upon service history and to remain in compliance with the California Air Resource Board's (CARB) requirements.

District Staff requested quotes from six (6) local vendors and received five (3) quotations for the Unit 66's replacement:

Quotes (Unit 66 replacement)

- Rotolo Chevrolet  
2020 Chevrolet Colorado \$30,485 Tax Included
- Tom Bell Chevrolet  
2020 Chevrolet Colorado \$30,892 Tax Included
- Toyota of San Bernardino  
2020 Toyota Tacoma \$32,362 Tax Included

District Staff requested quotes from six (6) local vendors and received four (4) quotations for Unit 59's replacement:

Quotes (Unit 59 replacement)

- Fairview Ford  
2020 Ford F-550 Cab & Chassis \$52,047 Tax Included
- Moss Bros Ram  
2020 Ram 5500 Cab & Chassis \$52,317 Tax Included
- Ken Grody Ford  
2020 Ford F-550 Cab & Chassis \$52,676 Tax Included
- Victorville Ram  
2020 Ram 5500 Cab & Chassis \$60,630 Tax Included

The District will be outfitting this vehicle with a service body, crane & lift gate as soon as we take delivery of the vehicle. These additional expenditures are not included in the price, this is for only the cab and chassis. There is a separate Action

Item for the purchase of the necessary service body, crane, and equipment for the Board's consideration.

Sunrise Ford – did not bid

Ontario Chrysler – did not bid

Diamond Chevrolet – did not bid

Toyota of Redlands – did not bid

Toyota of Riverside – did not bid

#### **D. FISCAL IMPACT**

(Unit 66) Fiscal impact will be \$30,485 including taxes. This vehicle is a budgeted item and will be charged to the 100 (Water) fund. Budgeted amount is \$36,000.

(Unit 59) Fiscal impact will be \$52,317 including taxes. This vehicle is a budgeted item and will be charged to 100 (Water) fund. Budgeted amount is \$125,000, and this includes money for the necessary equipment expenditures to equip the vehicle properly.

#### **E. ENVIRONMENTAL IMPACT**

None. This action does not fall under CEQA requirements.

#### **F. ATTACHMENTS**

- Spreadsheet with quotes and recent past invoice costs for Ford diesel repairs

## 2020-21 Fleet Replacement RFP Comparison

### Dodge 5500 & Ford F-550

Unit replacement	Description	Fairview Ford	Ken Grody Ford	Sunrise Ford	Moss Bros Chrysler	Ontario Chrysler	Victorville Chrysler
59	1-1/4 Ton Cab Chassis 145"	\$52,047.29	\$52,676.95	no bid	\$52,317.16	no bid	\$60,630.93

### Ford Ranger, Chevy Colorado & Toyota Tacoma

Unit replacement	Description	Tom Bell Chevrolet	Diamond Chevrolet	Rotolo Chevrolet	Toyota of Redlands	Toyota of San Bernardino	Toyota of Riverside
66	1/4 ton pickup	\$30,892.15	no bid	\$30,485.84	no bid	\$32,362.71	no bid

\* Prices include tax  
Dealers included in RFP

#### Ram / Chrysler

Moss Bros San Bernardino  
Victorville Motors  
Ontario Chrysler

#### Ford

Fairview Ford  
Ken Grody Ford  
Sunrise Ford

#### Chevrolet

Diamond Chevrolet  
Rotolo Chevrolet  
Tom Bell Chevrolet

#### Toyota

Toyota of Riverside  
Toyota of Redlands  
Toyota of San Bernardino

### Past diesel related repairs from Fairview Ford

Unit #	Vehicle Year & Model	Date	Repair Desc.	Invoice Amount
Unit 64	2008 F-350 Diesel	9/7/2017	Replace Diesel Particulate Filter Exhaust	5525.77
Unit 64	2008 F-350 Diesel	10/15/2018	Replaced right bank glow plugs & harness	1372.01
Unit 64	2008 F-350 Diesel	9/9/2019	Replaced fuel injector	2051.04
Unit 78	2009 F-450 Diesel	8/25/2017	Replace intake manifold, and EGR valve	1179.83
Unit 82	2015 F-550 Diesel	1/10/2020	Replace diesel exhaust fluid (DEF) pump	527.56
			<b>Total in last 3yrs.</b>	<b>10656.21</b>